## **2025 Management & Staff Compensation Metrics**

**Staff Compensation Management Compensation** Base Salary Base Salary Performance Bonuses Performance Bonuses **Total Direct Compensation Total Direct Compensation** Total Direct Compensation-FAR Basis Total Direct Compensation-FAR Basis **Billing Rates Billing Rates** Salary in Relation to CEO Salary in Relation to CEO Bonus in Relation to CFO Bonus in Relation to CFO Total Direct Comp in Relation to CEO Total Direct Comp in Relation to CEO Bonus as a Percentage of Salary Bonus as a Percentage of Salary Percentage Receiving Bonuses Percentage Receiving Bonuses **Retirement Contributions Retirement Contributions** Retirement as a Percentage of Salary

Retirement as a Percentage of Salary Time Charged to Projects

Time Charged to Business Development Overtime Worked **Direct Labor Multiplier** 

Time Charged to Projects

Revenue Factor Additional Fringe Benefits

(Company Car, Professional Dues, Paid OT, etc.) Percentage of Firm Owned

Firm Information: Salary Increases & Projections

Insurance Costs Paid by the Firm Face Value Insurance

Salary Increases Awarded Last Year **Projected Salary Increases Projected Bonus Levels Projected Staff Growth** 

Professional Licensure

**Direct Labor Multiplier** Revenue Factor

Overtime Worked